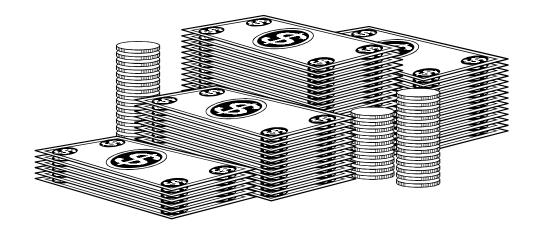
Sacramento For Sale 1998



A Study of Contributions to California Legislative and Statewide Candidates in the 1998 Election Cycle

CALPIRG Charitable Trust July 20, 1999

Executive Summary

Many of the most critical problems in the financing of electoral campaigns in California have grown worse since 1994.

A detailed computer analysis of newly-released data on contributions to all campaigns for state-level office in California in the 1998 election cycle reveals that California elections are dominated more than ever by donations from wealthy individuals and corporations outside the districts whose elections they are influencing.

Candidates who don't sympathize with such donors have little chance of being elected. The contributions of citizens who can afford to give only \$100 or less are such a small share of virtually every candidate's warchest that their voices are drowned out by the small segment of the state's population that can afford to make large contributions to candidate campaigns.

Wealthy individuals, corporations, and outside influences provide the vast majority of campaign money.

- ♦ The amount raised in large contributions was ten times the amount raised in small contributions, up from 6-to-1 in 1994.
- ◆ Corporations contributed \$78 million directly to 1998 candidates, up 44% from 1994. Corporate interests gave an additional \$34 million to candidates via PACs.
- ♦ In legislative races, 75% of contributions came from outside the districts the candidates sought to represent.
- ♦ 1998 candidates raised more money from fewer donors than four years earlier. Total fundraising increased by 53% from 1994, as the average contribution doubled and the number of donors fell by 14%.

The amount of funding needed to win public office has grown remarkably in recent years.

- ♦ The smallest amount raised by a winning Senate candidate in a competitive race the minimum price of admission was \$1 million, twice as much as in 1994.
- ♦ In the Assembly, winning candidates raised an average of \$683,000 an 18% increase since 1994.

Money largely determines election outcomes.

- ♦ 104 of the 112 legislative and statewide races in 1998 (93%) went to the candidate who raised the most money.
- \bullet In $^2/_3$ of all races, the winning candidate outspent his or her opponent more than 5-to-1.

Despite over 70% of the state's voters supporting at least one of two campaign finance reform initiatives in 1996, no reforms have been instituted. Evidence from the latest election cycle continues to demonstrate the urgent need for low contributions limits, a ban on contributions from corporations and unions, and tight limits on contributions from outside a candidate's district.

Preface

For many reasons, the 1998 election cycle should have been the first in many years in which fundraising for state election campaigns in California leveled off - or even went down - and the disparity between candidates evened out somewhat.

The state's voters had loudly expressed their anger at the fundraising process, with over 70% of them voting for at least one of two campaign finance reform measures in 1996 - a message that candidates in 1998 were expected to hear.

Candidates were prevented from raising any money for over 10 months of 1997. The blackout period imposed by Proposition 208 was in effect until the initiative was suspended by the courts in November.

The two top political fundraisers of the 1990s - Pete Wilson and Willie Brown - were no longer raising money for state campaigns of their own or their parties' favorites. Also, due to term limits, the four legislative leaders who traditionally raise the largest amounts of any legislative candidates (the Senate president, Assembly speaker, and the minority leaders in both houses) had only a fraction of the experience and connections of their 1994 counterparts.

And the cost of reaching voters had barely risen, with inflation going up only 11% between 1994 and 1998 and with candidates starting to realize the potential of the Internet for educating voters at virtually no cost.

Yet, despite all of those factors, the campaign fundraising crisis deepened in 1998.

All of the most critical problems got worse or, at best, continued to be as bad as before.

This report demonstrates that trend with a detailed computer analysis of recently-released data on contributors to 1998 campaigns. It uses hard numbers to spell out the increased influence of the wealthy, corporations, and outsiders on the outcome of California's elections - an outcome which ultimately twists the actions of our state's government away from the public interest and toward the private interests of the few.

This report also shows how the failures of California's relatively unique "no holds barred" campaign financing system demonstrate the need for campaign finance reform proposals that are in the public interest, and challenges the myths perpetuated by opponents of real reform.

I. Fat Cats Outspent Small Donors 10-to-1

By a 10-to-1 margin, contributions of more than \$100 outweighed those of \$100 or less in the 1998 cycle. This was a major increase over the 1994 ratio of 6-to-1.

\$281 million (91%) was raised in contributions larger than \$100. Only \$7.8 million (2.5%) was contributed as direct contributions to candidates in amounts of \$100 or less, a contribution amount affordable to the average Californian. An additional \$21.5 million (6.9%) was donated through PACs in amounts of \$100 or less.

Candidates raised more money from fewer donors in the 1998 cycle than the 1994 cycle. Total fundraising for legislative and statewide seats rose by 53%, while the number of donors making contributions above the \$100 reporting threshold fell by 14%. (See Appendix A.) Most of the drop in donors occurred in the governor's race, where Gray Davis received contributions from 43% fewer donors than Pete Wilson had four years earlier. (See Appendix B.) The number of donors to legislative races stayed fairly constant - 51,400 in 1994 and 50,600 in 1998 - while the amount contributed to legislative races rose from \$90 million to \$111 million.

Looking only at itemized contributions (i.e. over the \$100 reporting threshold), the average contribution rose by 67%, from \$1,300 to \$2,160. Including unitemized contributions of less than \$100, the picture is even worse. If we estimate that the average size of an unitemized contribution is \$35, the average size of all contributions nearly doubled, from \$595 in 1994 to \$1150 in 1998.

Despite raising more money overall compared with 1994, candidates raised less money in small contributions in the 1998 cycle. The \$7.9 million raised by 1998 candidates in amounts of \$100 or less is a 27% decrease from 1994.

In the governor's race, Davis and Lungren raised only \$1.7 million in direct contributions of \$100 or less. This is less than 40% of the \$4.3 million which Pete Wilson and Kathleen Brown raised in contributions of \$100 or less in the 1994 governor's race.

Every winning candidate raised almost all of their funds from wealthy donors and special interests able to give large amounts. Potential candidates whose positions on issues are unattractive to these major donors either do not bother to run or are unable to compete on any serious basis. While this is true in every district, some candidates are particularly dependent on large donors.

Winning Candida	Winning Candidates Raising Highest Portion of Funds from Large Donations								
Candidate	Party	Race	Incumbent	Total Raised	Total Raised in Amounts Greater than \$100	Pct Raised in Amounts Greater than \$100			
Frusetta, P Angelides, P Pacheco, R Andal, D Leonard, B Cardenas, A Parrish, C Quackenbush, C Jones, B Kaloogian, H Wesson, H Florez, D Granlund, B Battin, J Maddox, K Morrow, B	R D R R R D D R R R R R	Assem-28 Treasurer Assem-60 Board Eq-2 Assem-63 Assem-39 Board Eq-3 Ins Comm Secy-State Assem-74 Assem-47 Assem-47 Assem-65 Assem-68 Senate-38		1,209,123 9,307,913 611,970 514,092 4,275,430 655,550 350,009 3,227,891 2,091,478 405,439 881,859 1,197,914 487,501 651,300 273,918 617,648	1,161,111 8,929,293 577,421 483,873 4,020,043 615,461 328,145 3,024,863 1,956,658 378,197 821,672 1,114,936 449,324 597,748 251,254 566,173	96% 96% 94% 94% 94% 94% 94% 93% 93% 93% 92% 92%			
Baugh, S Vincent, E	R D	Assem-67 Assem-51	I I	521,179 231,652	477,658 212,174	92% 92%			
Ashburn, R Dunn, J	R D	Assem-32 Senate-34	i	304,147 1,001,855	278,006 915,501	91% 91%			

II. Corporate Contributions Dominate California Politics

Corporate contributions to federal elections were banned in 1907, and 22 states have since banned contributions from corporations. In California, unlimited corporate contributions are still fully legal.

In the 1998 election cycle, direct contributions to candidates from businesses and trade associations jumped to \$78 million, up 44% from 1994's \$54 million. On top of that, businesses gave \$20 million to PACs and parties which was then passed on to candidates. And \$14 million more came from individuals through corporate-sponsored PACs to candidate campaigns.

This \$112 million in money from corporate interests represents 36% of the money raised by candidates in the primary and general elections. General election candidates raised 42% of their funds from corporations.

Corporations tend to reward incumbents. Corporations gave \$33 million to incumbents and only

\$2 million to their challengers. The average incumbent raised 56% of his or her funds from corporate sources, while the average challenger raised 18%.

Corporations also tend to go with winners. 52 of the 57 candidates who raised more than 50% of their money from corporations are now in office. 91% of general election winners raised more than \$100,000 from corporations, compared with only 18% of their opponents.

Candidates who appeal to large corporations clearly have a financial advantage, as their supporters have the means to pour vast sums of money into their campaigns. Since money largely determines election outcomes, corporate-backed candidates usually end up with the electoral advantage as well.

Looking at the percentage of total funds raised from corporate sources, many candidates clearly aimed their fundraising attention squarely on the corporate sector.

Candidates Who Concentrate Most on Corporate Funding										
Candidate	Party	Race	Winner/ Loser	Incumbent	Total Raised	Total from Businesses and Business PACs	Pct from Businesses and Business PACs			
Cardenas, A	D	Assem-39	W	I	655,550	597,684	91%			
Washington, C	D	Assem-52	W	I	120,150	105,550	88%			
Vincent, E	D	Assem-51	W	1	231,652	201,497	87%			
Wright, R	D	Assem-48	W	I	268,489	227,507	85%			
Papan, L	D	Assem-19	W	I	354,020	293,347	83%			
Battin, J	R	Assem-80	W	I	651,300	533,464	82%			
Gallegos, M	D	Assem-57	W	1	269,343	219,350	81%			
Olberg, K	R	Assem-34	W	1	553,280	442,300	80%			
Ackerman, D	R	Assem-72	W	1	333,307	261,702	79%			
Brewer, M	R	Assem-70	W	I	438,598	338,970	77%			
Granlund, B	R	Assem-65	W	1	487,501	376,543	77%			
Escutia, M	D	Senate-30	W		322,496	246,797	77%			
Margett, B	R	Assem-59	W	I	186,581	142,157	76%			
Baugh, S	R	Assem-67	W	1	521,179	391,836	75%			

Looking at the total dollar amount raised from corporations, some candidates who may not have raised as high a percentage of total funds from corporations still raised vast sums from the corporate sector. Seventeen current members of the Senate and Assembly raised over half a million dollars from corporations, as shown in the following table.

Winning Legislative Candidates Raising Largest Amounts of Corporate Money							
Candidate	Party	Race	Incumbent	Total Raised	Total from Businesses and Business PACs		
Villaraigosa, A	D	Assem-45	ı	9,555,132	3,458,416		
Leonard, B	R	Assem-63	I	4,275,430	2,100,074		
Polanco, R	D	Senate-22	I	2,378,039	1,591,616		
Costa, J	D	Senate-16	I	1,749,526	1,198,592		
Peace, S	D	Senate-40	I	1,231,403	788,987		
O'Connell, J	D	Senate-18	I	1,795,800	704,279		
Hertzberg, R	D	Assem-40	I	889,647	635,696		
Monteith, D	R	Senate-12	I	1,294,045	598,778		
Cardenas, A	D	Assem-39	I	655,550	597,684		
Wesson, H	D	Assem-47		881,859	577,080		
Thompson, B	R	Assem-66	I	869,331	576,171		
Johannessen, K	R	Senate-04	I	816,445	545,786		
Battin, J	R	Assem-80	I	651,300	533,464		
Machado, M	D	Assem-17	I	1,215,140	524,997		
Perata, D	D	Assem-16	I	1,103,469	504,922		
Baca, J	D	Senate-32		1,498,254	503,454		
Morrissey, J	R	Assem-69	I	1,201,686	503,260		

III. Politicians Raise Most of their Funds from Non-Constituents

In the 1998 election cycle, 75% of the contributions to legislative general election candidates were from donors outside of their legislative districts. This is no significant improvement over the 80% out-of-district percentage in 1994. Among gubernatorial candidates, 18% of funds contributed were from out of state.

Businesses were much more likely than individuals to cross district lines. 79% of the money that businesses gave to legislative candidates was out-of-district. In contrast, 45% of the amount contributed from individuals to legislative candidates was to candidates in other districts.

Contributions from outside the district are often larger than what local donors give. The average size of an out-of-district contribution - not including unitemized contributions of less than \$100 - was \$1850, more than double the \$800 average of contributions coming from within a candidate's district.

Out of District Fundraising (\$ millions)									
	Assembly	Senate	Legislature Total	Governor	Other Statewide Races				
In District Out of District	16.0 49.3	10.9 29.3	26.8 78.7	58.8 13.0	42.6 3.7				
Total	65.3	40.2	105.5	71.8	46.3				
% Out of District	76%	73%	75%	18%	8%				

Candidates Raising Highest Portion of Funds from Out of District									
Candidate	Party	Race	Result	Incumbent	Total Raised	Pct Out of District			
Cardenas, A	D	Assem-39	W	I	655,550	98%			
Leonard, B	R	Assem-63	W	I	4,275,430	98%			
Thompson, B	R	Assem-66	W	I	869,331	97%			
Cannella, S	D	Senate-12	L		1,390,563	96%			
Vincent, E	D	Assem-51	W	I	231,652	96%			
Gallegos, M	D	Assem-57	W	I	269,343	96%			
Dunn, J	D	Senate-34	W		1,001,855	95%			
Escutia, M	D	Senate-30	W		322,496	95%			
De Maillie, R	R	Assem-61	L		699,744	94%			
Hertzberg, R	D	Assem-40	W	I	889,647	93%			
Washington, C	D	Assem-52	W	I	120,150	93%			
Hawkins, P	R	Assem-56	L		1,031,782	93%			
Bowen, D	D	Senate-28	W		466,145	93%			
Peace, S	D	Senate-40	W	I	1,231,403	92%			
Wright, R	D	Assem-48	W	I	268,489	92%			

IV. The High Price of Victory Is Getting Higher

Candidates needed to raise vast sums of money to win in the 1998 general election.

The smallest amount raised by a winning candidate - the minimum price of admission - was \$320,000 ... and that was for a virtually uncontested seat. The smallest amount raised by a victorious candidate in a race that was at least somewhat competitive was \$1 million. The average raised by Senate winners was \$1.4 million, a 30% increase over the 1994 average.²

The average raised by Assembly winners was \$683,000, an 18% increase from 1994. The minimum price of admission to the Assembly was \$120,000 for a virtually uncontested seat. No candidate was able to win in a somewhat competitive race in the general election with less than

Fundraising by S	Fundraising by Senate Winners					sembly \	Winners
Candidate	Party	District	Total Raised	Candidate	Party	District	Total Raised
Polanco, R	D	22	2,378,039	Villaraigosa, A	D	45	9,555,132
Chesbro, W	D	02	2,213,837	Leonard, B	R	63	4,275,430
Ortiz, D	D	06	1,909,450	Machado, M	D	17	1,215,140
O'Connell, J	D	18	1,795,800	Frusetta, P	R	28	1,209,123
Costa, J	D	16	1,749,526	Florez, D	D	30	1,197,914
Baca, J	D	32	1,498,254	Wayne, H	D	78	1,191,580
Monteith, D	R	12	1,294,045	Perata, D	D	16	1,103,469
Peace, S	D	40	1,231,403	Keeley, F	D	27	1,097,844
Dunn, J	D	34	1,001,855	Nakano, G	D	53	1,051,400
Alarcon, R	D	20	964,253	Lowenthal, A	D	54	968,908
Johannessen, K	R	04	816,445	Scott, J	D	44	963,391
Solis, H	D	24	788,994	Jackson, H	D	35	918,237
Poochigian, C	R	14	656,564	Hertzberg, R	D	40	889,647
Morrow, B	R	38	617,648	Wesson, H	D	47	881,859
Figueroa, L	D	10	557,057	Cardoza, D	D	26	874,575
Murray, K	D	26	555,207	Thompson, B	R	66	869,331
Haynes, R	R	36	488,587	Reyes, S	D	31	831,051
Bowen, D	D	28	466,145	Oller, T	R	04	810,438
Speier, J	D	80	423,300	Migden, C	D	13	712,590
Escutia, M	D	30	322,496	Davis, S	D	76	702,368

\$195,000. Thirty-six Assembly winners - 45% of the races - raised more than \$500,000.

Topping the increase in total dollars were the candidates for governor. Gray Davis raised \$39 million and Dan Lungren raised \$34 million, for a combined increase of 52% over Pete Wilson and Kathleen Brown four years earlier. Winning candidates for other statewide offices and the four Board of Equalization seats raised \$36 million, up 45% from their 1994 counterparts.

Overall, winning candidates raised \$152 million, 24% more than the \$122 million raised in 1994. Statewide, Senate, and Assembly candidates all had major increases in fundraising over 1994.

V. Money Largely Determines Election Outcomes

The candidate who raised the most money won in 104 of the 112 California general election races for state-level office in 1998 (93%).³ This is no significant improvement over the 96% of races won by the top fundraiser in 1994.

Moreover, the further apart the two candidates were in fundraising, the higher the correlation between money and outcome. Of the eight races in which the winning candidate raised less, three were close fundraising matches, with a disparity of less than 1.25-1, and three others were almost close, with disparities between 1.25-1 and 2-1. 76 out of 78 candidates (97%) who outspent their opponents 2-1 or more won their elections.

More alarming still is the number of races where one candidate completely dominated the fundraising in his or her race - a dynamic that often scares away high-quality potential candidates from even running. In 67% of all races, one candidate raised more than five times as much as his or her opponent. In all of these races, the candidate who raised the most money won.

Fundraising Dis	Fundraising Disparity in 1998 General Election Races								
		Assembly			Senate				
Disparity	# of Races	% of Races	# of Races (%) Won by Top Fundraiser	# of Races	% of Races	# of Races (%) Won by Top Fundraiser			
Less than 1.25-1 1.25-1 to 2-1 2-1 to 3-1 3-1 to 5-1 5-1 to 10-1 Worse than 10-1	4 11 3 7 6 49	5% 14% 4% 9% 8% 61%	3 (75%) 8 (73%) 2 (67%) 7 (100%) 6 (100%) 49 (100%)	3 1 1 1 14	15% 5% 5% 5% 5% 70%	1 (33%) 1 (100%) 0 (0%) 1 (100%) 14 (100%)			
TOTAL	80	100%	75 (94%)	20	100%	17 (85%)			
		Statewide			All Race	s			
Disparity	# of Races	% of Races	# of Races (%) Won by Top Fundraiser	# of Races	% of Races	# of Races (%) Won by Top Fundraiser			
Less than 1.25-1 1.25-1 to 2-1 2-1 to 3-1 3-1 to 5-1 5-1 to 10-1 Worse than 10-1	1 3 3 5	8% 25% 25% 42%	1 (100%) 3 (100%) 3 (100%) 5 (100%)	8 12 6 11 7 68	7% 11% 5% 10% 6% 61%	8 (62%) 15 (71%) 10 (91%) 10 (91%) 11 (100%) 45 (100%)			
TOTAL	12	100%	12 (100%)	112	100%	104 (93%)			

VI. Myths About Campaign Financing

Casual observers of campaign financing have often misunderstood its dynamics and have proposed changes that either don't attack fundamental problems or ultimately make those problems worse. At the same time, supporters of the status quo - and those who seek to loosen contribution limits at the federal level and in other states - have trumpeted false claims about the negative effects of contribution limits on our democracy.

California's 1998 campaigns throw a lot of water on many of the myths used against campaign finance reforms.

Myth 1. Campaign fundraising is rising only because campaign costs are spiraling out of control.

The increasing amount of money raised by candidates in recent years is not solely the result of an increased need for money driven by rising campaign costs. Based on the California experience, it appears to be driven more by the increased availability of money, and the increased ingenuity of campaign managers to tap into that money and spend it in more lavish ways.

53% more money was contributed to candidates in the 1998 election cycle than in the 1994 cycle. This is almost five times the 11% increase in three key indicators of the cost of campaigns. The increase in postage for the period was 11%⁴ - an expense that makes up a major portion of the expenses for California campaigns, especially for legislative candidates, most of whom cannot afford to buy TV and radio time in the major markets. The national average salary for managerial and professional specialty occupations, which would include campaign managers and political consultants, increased 11% between 1994 and 1998. And the Consumer Price Index also increased by 11% in that period.

The extra dollars raised are being used not so much to pay more for the same type of campaign items as in 1994, but for new and more expensive items. For example, where a 1994 candidate might have done mailings of two different letters to every voter in the district, 1998's cash-flush candidate could pay for detailed information on every voter in the district and send four letters each with ten variations based on the targeted voter's interests and concerns.

Myth 2. *Unions pour as much money into campaigns as businesses do.*

Reform opponents argue that unions play the political big money game as hard as corporations. In reality, unions are vastly outspent by corporate interests. In the 1998 election cycle, unions were outspent by businesses 4.4-to-1. Unions gave less than \$8 million to candidates, and union PACs gave an additional \$16 million. Businesses and trade associations gave \$78 million, and business PACs added \$27 million. This disparity is nearly as high as in 1994, when businesses outspent unions 5-to-1.

Myth 3. Challengers benefit from the absence of contribution limits.

Opponents of campaign finance reform claim that the only way to contest an inherent fundraising advantage of incumbents is by allowing contributions of unlimited amounts. These voices argue for the elimination of contribution limits in federal elections and in states where limits are in place, and against the creation of contribution limits where they do not now exist.

This argument does not correspond with actual experience. The success rate of challengers is typically as low in California, where there are no contribution limits, as it is in federal races, where corporate contributions are banned and individual contributions to candidates are capped at \$1,000 per election.³ Allowing fundraising in unlimited amounts helps incumbents at least as much as challengers - and probably more, since they tend to have closer ties to the business leaders who can afford to make massive contributions.

VII. How to Fix the Broken System

The number one influence on the California electoral arena is contributions from wealthy special interests. The most important factor in determining whether or not a candidate is elected is not how closely their outlook, experience, and stated positions reflect the preferences of the voters they represent. Instead, they get elected based upon how well their outlook, experience, and stated positions reflect the preferences of large donors, who usually do not live in the candidate's district and, as with corporations, may not be voters at all.

The solution is to reform our electoral system in a way that requires candidates to seek support from ordinary citizens who live in their district. Only then will the voters be solely responsible for electing their representatives, and only then will those representatives be truly accountable to their constituents. The following reform policies would help achieve this objective.

- **1. Set low contribution limits**. Candidates should only be allowed to accept contributions that are within the reach of what ordinary citizens can afford. Every citizen would then have an equal opportunity to influence elections, and special interests would not enjoy disproportionate influence based upon wealth. These contribution limits should apply equally to candidates, parties, and PACs. Limits of \$100 would be adequate for these purposes.
- **2. Set in-district limits**. It is plainly inappropriate for citizens outside of a candidate's district to influence the election of that candidate. Just as it is inappropriate for China to influence American elections, and just as a San Franciscan cannot vote in Los Angeles, it is inappropriate for interests outside a district to pour their money into the district. While outsiders may have business that will come before the winner of the election, this does not give them the right to diminish the voices of indistrict voters and sway the election. While a complete ban on contributions from outside the

district makes logical sense, requiring candidates to raise at least 75% of their funds from within the district is a reasonable first step.

- **3. Ban corporate contributions**. As was done at the federal level in 1907, California should immediately ban direct contributions from corporations to candidates, parties, PACs, and ballot initiative campaigns. Corporations are entities established by the state and empowered for specific economic objectives. It is wholly inappropriate for corporations to use the vast sums of wealth that are accumulated through their economic privileges to influence elections. For-profit corporations should also be prevented from funneling contributions through trade associations or non-profit associations. Individuals who make up a corporation, including shareholders, employees, and management should be allowed to contribute to candidates and to organize their contributions via PACs if they so choose, subject to the same limits as those of other citizens.
- **4. Set mandatory spending limits**. Wealthy candidates should be prevented from using their own money to overwhelm candidates backed by small contributions from ordinary citizens. This could be accomplished by mandatory spending limits, including limits on the use of personal wealth for campaigns.
- **5. Provide adequate resources for campaigns**. Campaigns need not be as expensive as they are now where the two candidates are the primary sources of information about themselves and they inform the public about their opinions via the same consultant-driven mass-marketing techniques that are used to sell toothpaste. However, candidates do need a certain amount of money to run effective campaigns. Additional resources can be brought into place via the following mechanisms.
- A) People PACs. PACs that accept only in-district contributions in small amounts, say \$25 or less, could be allowed to give all of the funds thus raised to candidates of their choice within the district, and not be restrained by the \$100 limit that applies to individuals. This would encourage organizing of civic groups, and would maintain accountability toward citizens of ordinary wealth, while providing candidates with large pools of money.
- *B) Tax credits.* Several states, including Arkansas, Minnesota, and Oregon, offer tax deductions, rebates, or deductions for small contributions to political candidates, parties, or interest groups.
- *C) Free TV.* Citizens could condition the use of public airwaves by TV and radio corporations on the requirement that those stations provide free airtime to candidates during elections. As the airwaves are federally regulated, the federal government would need to institute this reform.
- *D) Public financing*. California could choose from a variety of public financing mechanisms, from matching small contributions with public funds to replacing all private contributions with "clean money."

6. Protect freedom of speech. A central requirement to representative democracy and citizen self-government is for all citizens to have the opportunity to speak their opinions to the public. This does not necessarily guarantee all citizens a right to be heard, as the marketplace of ideas should determine which voices citizens want to listen carefully to and which voices they might choose to ignore. Our current system of campaign financing grossly distorts the marketplace of ideas by guaranteeing that those candidates who can amass great wealth can have their voices heard via saturation advertising. Meanwhile, other voices who may have more compelling ideas never have the opportunity to present those ideas in a public forum. The Supreme Court has failed to understand this principle, and has instead protected the ability of wealthy interests to spend money without limit to influence elections, while striking down citizen efforts to set limits on contributions and spending in campaigns. Therefore, the Court has infringed on the freedom of speech of everyone who is not among the super-wealthy. Citizens, attorneys, and elected officials should make a concerted effort to educate the courts as to the error of their judgments. At the same time, they should be prepared to utilize the checks and balances established by the Founders of the country to pass a constitutional amendment which clarifies for the courts how elections ought be run - to protect freedom of speech for all citizens, not just the rich.

VIII. Methodology

Research for this report was conducted with a database containing all contributions of \$100 and above to major party candidates for legislative and statewide office. The database was compiled by Capitol Weekly from Form 490 filings, which the Secretary of State requires of all candidates who raise at least \$1,000. An additional database produced from Form 490 summary pages provided totals for the amount raised by each candidate in amounts under \$100.

1994 is used for comparison with 1998 because it was the last election for statewide offices and the same Senate seats were up for re-election. Aside from changes in the external political climate, the only significant difference between the two election cycles was that the Senate majority leader - a top fundraiser - was running for re-election in 1994 (Bill Lockyer), but not in 1998 (John Burton). Term limits had been expected to significantly increase the number of contested races, which tend to attract more money. However, this factor was not significant, as there were only two more open seats in 1998 than in 1994 (37 vs. 35).

The figure for the average raised by Senate winners includes \$7.6 million raised by John Burton in 1997-98. Although Burton was not up for re-election in 1998, all of the money he raised was passed on to support Senate candidates who were running in 1998. According to summary filings, Burton spent \$9.9 million in the two year period, but the smaller fundraising total was used. The figure for the total raised in the 1998 election cycle does not include Burton's fundraising. Without Burton's fundraising, the average for Senate winners was \$1.1 million, almost identical to the 1994 average, which included fundraising by then-Majority Leader Lockyer. Burton's fundraising was also included in the out-of-district calculation.

Contributions made in the six months following the two-year election cycle were included for the 1994 cycle, a period when candidates raise money to retire debts from the recent elections. This data is not yet available for the 1998 cycle. Instead, the data set for the 1998 cycle includes contributions made in the eighteen months prior to the two-year election cycle (July '95 through December '96) for those candidates who ran for office in 1998 but not in 1996.

While these data periods are different, they are closely comparable. 1994 candidates raised \$20 million in the six months following the 1994 cycle. Since the amount of candidate debt at the end of the two-year cycles went from \$33 million in 1994 to \$47 million in 1998, fundraising in the first six months of 1999 is expected to be far higher that the first six months of 1995. 1998 candidates not running in 1996 raised \$34 million in the $1^{1}/2$ years before the beginning of the two-year 1998 election cycle.

Some of the candidates who are listed in this report as having raised no money may in fact have raised a small amount. It is expected that a few candidates slipped through the data gathering process by filing late, getting waivers from full reporting, or having disputes under investigation as data was being gathered. It is not expected that any of these candidates raised a large amount of money.

Figures for the total raised by each candidate include all funds from all sources, including money that was later passed on to other candidates. For calculating the fundraising disparity between candidates in each race, funds transferred to other races was subtracted, leaving totals for the amounts spent on each candidate's own race.

The amount of small contributions, corporate contributions, and union contributions donated to candidates through PACs was calculated based on analysis of a database of 1994 contributions to 75 of the biggest California PACs. CALPIRG assembled this database from the paper records filed with the Secretary of State. The average raised in small contributions was calculated for each type of PAC - corporate, union, ideological, leadership, or other - as well as the average raised from businesses and unions. Under the assumption that PAC donors and their contribution sizes would not have changed dramatically, these percentages were then applied to the 1998 PAC-to-candidate contributions and totaled for each candidate.

For the calculation of the average contribution, multiple contributions from the same donor to the same candidate were aggregated.

Each contribution was calculated as in or out of district based on the donor's zip code. If any portion of the zip code was contained in the candidate's district, the contribution was assumed to be in-district, even when the majority of a zip code lies in another district. The figures in this report thus understate out-of-district percentages to some extent. Donors with no reported zip codes were assumed to be out-of-district in the same proportion as the contributions to each candidate which had reported zip codes. All contributions under the \$100 reporting threshold were assumed to be in-district.

¹ A race in which the loser raised at least half as much as the winner.

² This includes fundraising by Senate Majority Leader John Burton (see Methodology).

³ This is even more striking given that California's term limits result in many incumbents having been in office for only one or two terms, which generally means they are more vulnerable to defeat.

⁴ Third-clase, non-letter size, bar-coded bulk rate.

⁵ Much of this difference may have been the result of the Prop 208 fundraising blackout, which was in effect throughout 1997.

Appendix A: Contribution Sources

1998 Election	Cycle				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Number of Contributions	Average Contribution (\$)
Individual Business Business PAC Union Union PAC Other PAC Party Candidate Unitemized	63.8 78.0 27.1 7.7 16.0 30.1 14.1 68.4 4.4	21% 25% 9% 2% 5% 10% 5% 22%	69,800 20,400 760 500 340 1,120 60 220	87,600 37,700 9,500 1,800 2,700 3,400 330 220	729 2,070 2,849 4,288 5,921 8,860 42,727 310,827
TOTAL	309.7		93,200	143,250	2,162
1994 Election	Cycle				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Number of Contributions	Average Contribution (\$)
Individual Business Business PAC Union Union PAC Other PAC Party Candidate Unitemized	58.9 54.3 23.9 3.1 12.4 21.3 7.7 14.6 6.5	29% 27% 12% 2% 6% 11% 4% 7% 3%	83,000 19,000 900 420 440 1,080 80 330	100,700 36,100 10,500 1,600 3,400 3,500 290 330	585 1,504 2,278 1,963 3,633 6,084 26,714 44,261
TOTAL	202.8		105,250	156,420	1,296
Percentage Ch	nange 1994 t	to 1998			
Donor Type	Total Amount		Number of Donors	Number of Contributions	Average Contribution
Individual Business Business PAC Union Union PAC Other PAC Party Candidate Unitemized	8% 44% 13% 146% 29% 41% 82% 368% -31%		-16% 7% -16% 19% -23% 4% -25% -33%	-13% 4% -10% 13% -21% -3% 14% -33%	25% 38% 25% 118% 63% 46% 60%
TOTAL	53%		-11%	-8%	67%

Appendix B: Contribution Sources to Governor's Races

1998 Election Cycle

Gray Davis				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Average Contribution (\$)
Individual	12.2	31%	7,400	1,649
Business	12.9	33%	1,700	7,606
Business PAC	2.3	6%	140	16,293
Union	3.2	8%	140	22,743
Union PAC	5.7	15%	120	47,425
Other PAC	1.9	5%	150	12,693
SUBTOTAL	38.2		9,650	3,958
Party	0.5	1%		_
Unitemized (<\$100)	0.5	1%		
TOTAL	39.2			

Dan Lungren				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Average Contribution (\$)
Individual	12.0	36%	12,700	949
Business	13.2	39%	3,800	3,469
Business PAC	2.6	8%	220	11,873
Union	0.0	0%	4	1,000
Union PAC	0.1	0%	10	11,500
Other PAC	8.0	2%	150	5,047
SUBTOTAL	28.7		16,884	1,701
Party	4.4	13%		_
Unitemized (<\$100)	0.6	2%		
TOTAL	33.7			

Appendix B: Contribution Sources to Governor's Races

1994 Election Cycle

Pete Wilson				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Average Contribution (\$)
Individual Business Business PAC Union Union PAC Other PAC	13.9 11.3 2.1 0.03 0.6 0.4	47% 38% 7% 0% 2% 1%	13,500 3,700 260 4 10 80	1,030 3,060 8,169 7,500 57,900 5,338
SUBTOTAL	28.4		17,554	1,617
Party Unitemized (<\$100)	0.2 1.0	1% 3%		
TOTAL	29.6			

Kathleen Brown				
Donor Type	Total Amount (\$ million)	% of Total	Number of Donors	Average Contribution (\$)
Individual Business Business PAC Union Union PAC Other PAC	9.1 3.3 0.8 0.9 1.8 1.0	49% 18% 4% 5% 9% 5%	15,000 1,250 80 90 120 120	605 2,606 10,300 10,389 14,625 8,250
SUBTOTAL	16.8		16,660	1,011
Party Unitemized (<\$100)	0.4 1.3	2% 7%		
TOTAL	18.6			

Attorney General	Bill Lockyer (D)		Dave Stirling (R)	
	Winner			
Total Contributions	\$12,521,849		\$3,449,007	
Contributions over \$100 Contributions from Corporations Contributions from Out of State	10,739,256 6,904,844 1,208,561	86% 55% 10%	3,213,798 2,173,051 123,551	93% 63% 4%
Controller	Kathleen Co	nnell (D)	Ruben Barra	ales (R)
	Winner, Incumber	nt		
Total Contributions	\$2,485,560		\$1,043,853	
Contributions over \$100 Contributions from Corporations Contributions from Out of State	2,163,428 1,051,148 247,037	87% 42% 10%	974,932 200,474 21,457	93% 19% 2%
Governor	Gray Davis	(D)	Dan Lungrei	n (R)
	Winner			
Total Contributions	\$39,236,144		\$33,712,880	
Contributions over \$100 Contributions from Corporations Contributions from Out of State	32,393,773 15,226,969 5,654,790	83% 39% 14%	32,106,877 15,883,206 7,390,360	95% 47% 22%
Insurance Commissioner	Chuck Quac	kenbush (R)	Diane Martir	nez (D)
	Winner, Incumber	nt		
Total Contributions	\$3,227,891		\$142,575	
Contributions over \$100 Contributions from Corporations Contributions from Out of State	3,024,863 2,356,868 805,657	94% 73% 25%	114,329 74,748 8,663	80% 52% 6%
Lieutenant Governor	Cruz Bustan	nante (D)	Tim Leslie (R)
	Winner			
Total Contributions	\$3,013,621		\$1,154,932	
Contributions over \$100 Contributions from Corporations Contributions from Out of State	2,654,577 1,706,743 144,003	88% 57% 5%	1,045,979 562,867 59,439	91% 49% 5%

Secretary of State	Bill Jones (R)	Michela Alio	to (D)
	Winner, Incumbe	nt		
Total Contributions	\$2,091,478		\$589,920	
Contributions over \$100	1,956,658	94%	515,658	87%
Contributions from Corporations	935,653	45%	93,889	16%
Contributions from Out of State	11,724	1%	27,822	5%
Supt. of Public Instr.	Delaine Eas	tin	Gloria Tuch	man
	Winner			
Total Contributions	\$3,609,903		\$1,203,044	
Contributions over \$100	2,725,990	76%	1,078,048	90%
Contributions from Corporations	668,550	19%	240,650	20%
Contributions from Out of State	69,485	2%	60,139	5%
Treasurer	Phil Angelid	es (D)	Curt Pringle	(R)
	Winner			
Total Contributions	\$9,307,913		\$3,184,469	
Contributions over \$100	8,929,293	96%	3,069,631	96%
Contributions from Corporations	2,203,334	24%	1,646,887	52%
Contributions from Out of State	790,247	8%	368,573	12%

Board of Equalization 1	Johan Klehs (D)	Kennita Watson (L)
	Winner, Incumbent		
Total Contributions	\$693,179		\$0
Contributions over \$100 Contributions from Corporations	623,833 428,805	90% 62%	
Board of Equalization 2	Dean Andal (R	2)	Tom Santos (D)
	Winner, Incumbent		
Total Contributions	\$514,092		\$17,142
Contributions over \$100 Contributions from Corporations	483,873 302,178	94% 59%	4,784 28% - 0%
Board of Equalization 3	Claude Parrish	ı (R)	Mary Christian-Heisin (D)
	Winner		
Total Contributions	\$350,009		\$9,635
Contributions over \$100 Contributions from Corporations	328,145 64,056	94% 18%	9,600 100% - 0%
Board of Equalization 4	John Chiang (D)	Joe Adams, Jr. (R)
	Winner		
Total Contributions	\$281,975		\$0
Contributions over \$100 Contributions from Corporations	213,591 52,727	76% 19%	

Note: Out of district contributions to Board of Equalization candidates were not analyzed.

Senate 02	Wes Chesbro	(D)	John Jordan (R)	
	Winner			
Total Contributions	\$2,213,837		\$2,756,818	
Contributions over \$100	1,980,911	89%	2,710,800	98%
Contributions from Corporations	212,147	10%	38,171	1%
Contributions from Out of District	2,035,502	92%	574,908	21%
Senate 04	K. Maurice Jo	hannessen (R)	Mark Desio	(D)
	Winner, Incumbent			
Total Contributions	\$816,445		\$149,650	
Contributions over \$100	690,775	85%	89,920	60%
Contributions from Corporations	545,786	67%	35,025	23%
Contributions from Out of District	318,184	39%	59,815	40%
Senate 06	Deborah Ortiz	: (D)	Chris Quack	enbush (R)
	Winner			
Total Contributions	\$1,909,450		\$1,627,667	
Contributions over \$100	1,594,738	84%	1,566,549	96%
Contributions from Corporations	243,455	13%	619,033	38%
Contributions from Out of District	1,297,269	68%	690,640	42%
Senate 08	Jackie Speier	(D)	Jim Tomlin	(R)
	Winner			
Total Contributions	\$423,300		\$0	
Contributions over \$100	328,186	78%		
Contributions from Corporations	230,878	55%		
Contributions from Out of District	269,706	64%		
Senate 10	Liz Figueroa	(D)	Bob Gough	(R)
	Winner			
Total Contributions	\$557,057		\$1,362	
Contributions over \$100	462,065	83%	1,362	100%
Contributions from Corporations	299,771	54%	-	0%
Contributions from Out of District	498,825	90%	-	0%

Senate 12	Dick Monteith	(R)	Sal Cannella	(D)
	Winner, Incumbent			
Total Contributions	\$1,294,045		\$1,390,563	
Contributions over \$100 Contributions from Corporations	1,171,558 598,778	91% 46%	1,251,301 132,613	90% 10%
Contributions from Out of District	946,268	73%	1,330,806	96%
Senate 14	Chuck Pooch	igian (R)	unopposed	
	Winner			
Total Contributions	\$656,564		\$0	
Contributions over \$100	598,298	91%		
Contributions from Corporations Contributions from Out of District	268,459 580,902	41% 88%		
Senate 16	Jim Costa (D)	Gregg Palme	r (R)
	Winner, Incumbent			
Total Contributions	\$1,749,526		\$9,439	
Contributions over \$100	1,509,427	86%	5,300	56%
Contributions from Corporations Contributions from Out of District	1,198,592 1,366,708	69% 78%	250 2,200	3% 23%
Senate 18	Jack O'Conne	ell (D)	Gordon Klem	m (R)
	Winner, Incumbent			
Total Contributions	\$1,795,800		\$16,281	
Contributions over \$100	1,428,845	80%	8,951	55%
Contributions from Corporations Contributions from Out of District	704,279 1,609,001	39% 90%	350 900	2% 6%
Senate 20	Richard Alarc	on (D)	Ollie McCaull	ey (R)
	Winner			
Total Contributions	\$964,253		\$46,319	
Contributions over \$100	842,379	87%	33,947	73%
Contributions from Corporations Contributions from Out of District	426,711 808,059	44% 84%	3,166 27,133	7% 59%

Senate 22	Richard Polanco (D)		Muffy Sunde (PF)		
	Winner, Incumben	t			
Total Contributions	\$2,378,039		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	2,066,714 1,591,616 2,059,699	87% 67% 87%			
Senate 24	Hilda Solis (D)	Carl Taylor	(R)	
	Winner, Incumben	t			
Total Contributions	\$788,994		\$45,232		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	585,957 325,841 702,119	74% 41% 89%	44,457 500 1,375	98% 1% 3%	
Senate 26	Kevin Murray	y (D)	Mac Lane Ke	ey (R)	
	Winner				
Total Contributions	\$555,207		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	474,455 363,804 432,516	85% 66% 78%			
Senate 28	Debra Bowei	n (D)	Asha Knott	(R)	
	Winner				
Total Contributions	\$466,145		\$19,744		
Contributions over \$100	400,625	86%	13,283	67%	
Contributions from Corporations Contributions from Out of District	159,506 431,698	34% 93%	4,051 11,422	21% 58%	
Senate 30	Martha Escu	tia (D)	John Robert	son (R)	
	Winner				
Total Contributions	\$322,496		\$5,925		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	273,561 246,797 306,894	85% 77% 95%	5,789 393 393	98% 7% 7%	

Senate 32	Joe Baca (D)	Eunice Ulloa (R)
	Winner	
Total Contributions	\$1,498,254	\$1,125,135
Contributions over \$100 Contributions from Corporations Contributions from Out of District	1,310,231 87° 503,454 34° 1,309,030 87°	% 253,755 23%
Senate 34	Joseph Dunn (D)	Rob Hurtt (R)
	Winner	Incumbent
Total Contributions	\$1,001,855	\$4,349,522
Contributions over \$100 Contributions from Corporations Contributions from Out of District	915,501 91 ¹ 219,081 22 ¹ 954,911 95 ¹	% 2,911,143 67%
Senate 36	Ray Haynes (R)	George Swift (D)
	Winner	
Total Contributions	\$488,587	\$0
Contributions over \$100 Contributions from Corporations Contributions from Out of District	444,537 91° 360,802 74° 397,158 81°	%
Senate 38	Bill Morrow (R)	Madelene Arakelian (D)
	Winner	
Total Contributions	\$617,648	\$6,000
Contributions over \$100 Contributions from Corporations Contributions from Out of District	566,173 92° 386,766 63° 547,440 89°	% - 0%
Senate 40	Steve Peace (D)	Bob Divine (R)
	Winner, Incumbent	
Total Contributions	\$1,231,403	\$7,501
Contributions over \$100 Contributions from Corporations Contributions from Out of District	1,034,199 84' 788,987 64' 1,138,116 92'	% 2,646 35%

Assembly 01	Virginia Strom-Martin (D)		Sam Crump (R)	
	Winner, Incumbent			
Total Contributions	\$225,215		\$111,606	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	154,316 65,792 203,410	69% 29% 90%	83,557 23,069 18,633	75% 21% 17%
Assembly 02	Richard Dick	erson (R)	Francie Sulli	van (D)
	Winner			
Total Contributions	\$366,280		\$95,564	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	270,323 94,350 175,698	74% 26% 48%	66,561 19,157 24,082	70% 20% 25%
Assembly 03	Sam Aanesta	d (R)	Scott Grueno	dl (D)
	Winner			
Total Contributions	\$582,074		\$22,653	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	483,857 284,127 447,369	83% 49% 77%	12,455 4,400 1,600	55% 19% 7%
Assembly 04	Thomas Oller	r (R)	Mark Norber	g (D)
	Winner, Incumbent			
Total Contributions	\$810,438		\$7,530	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	737,935 376,758 554,439	91% 46% 68%	3,282 100 2,653	44% 1% 35%
Assembly 05	Dave Cox (R)	Linda Davis	(D)
	Winner			
Total Contributions	\$405,203		\$52,743	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	347,453 248,263 276,568	86% 61% 68%	46,712 13,700 46,672	89% 26% 88%

Kerry Mazzoni	(D)	Russ Weiner	(R)
Vinner, Incumbent			
\$194,786		\$64,228	
150,857	77%	47,929	75%
			10% 25%
147,101	7070	10,001	23 /0
Pat Wiggins(D)	Bob Sanchez	(R)
Vinner			
\$274,134		\$126,488	
180,393	66%	110,863	88%
63,556	23%	43,250	34%
176,908	65%	24,402	19%
Helen Thomso	on (D)	Toni Thompso	on (R)
Vinner, Incumbent			
\$320,991		\$22,134	
241,541	75%	13,811	62%
			0%
247,619	11%	646	3%
Darrell Steinbe	erg (D)	Mike Dismuke	es (R)
Vinner			
\$380,767		\$599	
254,724	67%	321	54%
•		-	0%
186,497	49%	-	0%
Anthony Pesc	etti (R)	Debra Gravert	: (D)
Vinner			
\$501,200		\$684,757	
414,602	83%	609,270	89%
			15% 54%
	\$194,786 150,857 129,006 147,131 Pat Wiggins (Vinner \$274,134 180,393 63,556 176,908 Helen Thomso Vinner, Incumbent \$320,991 241,541 184,767 247,619 Darrell Steinbe Vinner \$380,767 254,724 135,683 186,497 Anthony Pesc Vinner \$501,200	\$194,786 150,857 77% 129,006 66% 147,131 76% Pat Wiggins (D) Vinner \$274,134 180,393 66% 63,556 23% 176,908 65% Helen Thomson (D) Vinner, Incumbent \$320,991 241,541 75% 184,767 58% 247,619 77% Darrell Steinberg (D) Vinner \$380,767 254,724 67% 135,683 36% 186,497 49% Anthony Pescetti (R) Vinner \$501,200 414,602 83% 266,534 53%	\$194,786

Assembly 11	Tom Torlakson (D)		Allen Payton (R)	
	Winner, Incumbent			
Total Contributions	\$487,818		\$0	
Contributions over \$100	424,510	87%		
Contributions from Corporations Contributions from Out of District	243,835 256,264	50% 53%		
Contributions from Out of District	250,264	53%		
Assembly 12	Kevin Shelley	(D)	Mike Fitzger	ald (R)
	Winner, Incumbent			
Total Contributions	\$593,965		\$3,731	
Contributions over \$100	484,032	81%	2,650	71%
Contributions from Corporations	311,506	52%	-	0%
Contributions from Out of District	458,377	77%	1,200	32%
Assembly 13	Carole Migder	n (D)	Randy Berna	ard (R)
	Winner, Incumbent			
Total Contributions	\$712,590		\$0	
Contributions over \$100	583,667	82%		
Contributions from Corporations	292,707	41%		
Contributions from Out of District	490,003	69%		
Assembly 14	Dion Louise A	roner (D)	Jerald Udins	sky (R)
	Winner, Incumbent			
Total Contributions	\$336,186		\$1,049	
Contributions over \$100	254,077	76%	1,049	100%
Contributions from Corporations	72,165	21%	-	0%
Contributions from Out of District	167,591	50%	1,049	100%
Assembly 15	Lynne Leach	(R)	Charles Bry	don (D)
	Winner, Incumbent			
Total Contributions	\$339,648		\$6,820	
Contributions over \$100	250,202	74%	2,850	42%
Contributions from Corporations	134,965	40%	350 1 800	5%
Contributions from Out of District	137,852	41%	1,800	26%

Assembly 16	Don Perata	(D)	Linda Marsha	Linda Marshall (R)	
	Winner, Incumber	t			
Total Contributions	\$1,103,469		\$2,457		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	925,434 504,922 731,112	84% 46% 66%	1,822 - 1,336	74% 0% 54%	
Assembly 17	Michael Mac	hado (D)	Jay Smart (R	2)	
	Winner, Incumber	nt			
Total Contributions	\$1,215,140		\$28,439		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	1,092,552 524,997 1,096,302	90% 43% 90%	20,517 8,955 4,501	72% 31% 16%	
Assembly 18	Ellen Corbet	t (D)	Carol Nowick	i (R)	
	Winner				
Total Contributions	\$325,335		\$56,930		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	270,174 121,871 285,671	83% 37% 88%	36,061 6,449 6,837	63% 11% 12%	
Assembly 19	Lou Papan ((D)	Penny Fergus	son (R)	
	Winner, Incumber	nt .			
Total Contributions	\$354,020		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	304,631 293,347 314,184	86% 83% 89%			
Assembly 20	John Dutra	(D)	Jonelle Joan	Zager (R)	
	Winner				
Total Contributions	\$465,206		\$239,280		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	418,448 161,391 170,044	90% 35% 37%	206,340 110,880 109,653	86% 46% 46%	

Assembly 21	Ted Lempert (D)		Laverne Atherly (R)	
	Winner, Incumben	t		
Total Contributions	\$233,774		\$0	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	179,399 106,156 136,311	77% 45% 58%		
Assembly 22	Elaine White	Alquist (D)	Stan Kawcz	ynski (R)
	Winner, Incumben	t		
Total Contributions	\$189,383		\$7,862	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	145,498 109,211 156,806	77% 58% 83%	6,745 - 1,220	86% 0% 16%
Assembly 23	Mike Honda	(D)	Patrick Du L	ong (R)
	Winner, Incumben	t		
Total Contributions	\$289,095		\$5,025	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	221,873 128,942 205,434	77% 45% 71%	5,000 - 2,500	100% 0% 50%
Assembly 24	Jim Cunneer	n (R)	Phil Stokes	(D)
	Winner, Incumben	t		
Total Contributions	\$563,184		\$27,056	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	448,502 206,229 464,252	80% 37% 82%	21,215 2,825 14,019	78% 10% 52%
Assembly 25	George Hous	se (R)	Wesley Firc	h (D)
	Winner, Incumben	t		
Total Contributions	\$175,961		\$38,699	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	135,533 99,288 99,574	77% 56% 57%	37,720 - 2,512	97% 0% 6%

Assembly 26	Dennis Cardoza (D)		Patty Hollingsworth (R)		
	Winner, Incumber	nt			
Total Contributions	\$874,575		\$124,811		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	696,307 468,139 783,214	80% 54% 90%	98,447 21,408 18,675	79% 17% 15%	
Assembly 27	Fred Keeley	(D)	Phil Chavez	(R)	
	Winner, Incumber	nt			
Total Contributions	\$1,097,844		\$84,494		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	936,381 189,425 947,855	85% 17% 86%	69,743 13,923 5,994	83% 16% 7%	
Assembly 28	Peter Fruset	ta (R)	Alan Styles	(D)	
	Winner, Incumber	nt			
Total Contributions	\$1,209,123		\$407,062		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	1,161,111 108,793 387,011	96% 9% 32%	331,046 63,865 320,816	81% 16% 79%	
Assembly 29	Mike Briggs	(R)	Bill Maze (R))	
	Winner				
Total Contributions	\$371,779		\$118,532		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	281,677 210,048 216,684	76% 56% 58%	99,049 29,275 20,585	84% 25% 17%	
Assembly 30	Dean Florez	(D)	Robert Prent	er, Jr. (R)	
	Winner		Incumbent		
Total Contributions	\$1,197,914		\$996,783		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	1,114,936 173,960 961,193	93% 15% 80%	891,561 409,632 658,708	89% 41% 66%	

Assembly 31	Sarah Reyes	(D)	David Jackso	on (R)
	Winner			
Total Contributions	\$831,051		\$797,933	
Contributions over \$100	731,509	88%	715,914	90%
Contributions from Corporations	118,561	14%	260,710	33%
Contributions from Out of District	724,406	87%	431,977	54%
Assembly 32	Roy Ashburn	(R)	Bob Tucker	(D)
	Winner, Incumbent			
Total Contributions	\$304,147		\$0	
Contributions over \$100	278,006	91%		
Contributions from Corporations	210,407	69%		
Contributions from Out of District	224,715	74%		
Assembly 33	Abel Maldonad	do (R)	Betty Sander	s (D)
	Winner			
Total Contributions	\$501,115		\$48,387	
Contributions over \$100	448,592	90%	31,181	64%
Contributions from Corporations	217,846	43%	1,800	4%
Contributions from Out of District	183,816	37%	10,516	22%
Assembly 34	Keith Olberg((R)	Steve Figuero	oa (D)
	Winner, Incumbent			
Total Contributions	\$553,280		\$4,160	
Contributions over \$100	497,931	90%	3,161	76%
Contributions from Corporations	442,300	80%	-	0%
Contributions from Out of District	443,088	80%	1,185	28%
Assembly 35	Hannah-Beth	Jackson (D)	Chris Mitchu	m (R)
	Winner			
Total Contributions	\$918,237		\$626,189	
Contributions over \$100	783,637	85%	561,452	90%
Contributions from Corporations	60,621	7%	95,766	15%
Contributions from Out of District	679,328	74%	225,630	36%

Assembly 36	George Runner (R)		Paula Calderon (D)		
	Winner, Incumber	nt			
Total Contributions	\$358,568		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	324,056 165,373 190,106	90% 46% 53%			
Assembly 37	Tony Strickl	and (R)	Roz McGrath	n (D)	
	Winner				
Total Contributions	\$625,769		\$413,078		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	551,165 240,341 507,435	88% 38% 81%	339,828 8,100 366,106	82% 2% 89%	
Assembly 38	Tom McClint	tock (R)	unopposed		
	Winner, Incumber	nt			
Total Contributions	\$259,289		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	232,489 180,510 229,618	90% 70% 89%			
Assembly 39	Tony Carder	nas (D)	Kit Maira (L)		
	Winner, Incumber	nt			
Total Contributions	\$655,550		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	615,461 597,684 643,191	94% 91% 98%			
Assembly 40	Bob Hertzbe	rg (D)	Eunice Dele	uw (R)	
	Winner, Incumber	nt			
Total Contributions	\$889,647		\$0		
Contributions over \$100 Contributions from Corporations Contributions from Out of District	766,005 635,696 829,387	86% 71% 93%			

Assembly 41	Sheila Kuehl	(D)	Paul Jhin (R)
	Winner, Incumbent			
Total Contributions	\$629,781		\$237,221	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	484,552 147,382 492,009	77% 23% 78%	227,138 10,242 101,388	96% 4% 43%
Assembly 42	Wally Knox (D)	Kevin Davis	(R)
	Winner, Incumbent			
Total Contributions	\$277,527		\$0	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	217,555 131,500 180,438	78% 47% 65%		
Assembly 43	Scott Wildma	n (D)	Peter Repovi	ch (R)
	Winner, Incumbent			
Total Contributions	\$392,555		\$125,228	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	240,839 125,533 306,995	61% 32% 78%	111,892 26,132 61,821	89% 21% 49%
Assembly 44	Jack Scott (I	D)	Ken La Corte	(R)
	Winner, Incumbent			
Total Contributions	\$963,391		\$218,581	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	778,202 147,981 800,265	81% 15% 83%	180,714 25,835 149,358	83% 12% 68%
Assembly 45	Antonio Villa	raigosa (D)	Kitty Hedrick	(R)
	Winner, Incumbent			
Total Contributions	\$9,555,132		\$342	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	8,404,625 3,458,416 8,239,599	88% 36% 86%	321 - 342	94% 0% 100%

Winner, Incumbent	Assembly 46	Gil Cedillo (D)	Andrew Kim (R)
Contributions over \$100		Winner, Incumbent		
Contributions from Corporations Contributions from Out of District 314,381 77% 1,298 18% 18% 1,298 1,298 1	Total Contributions	\$407,780		\$7,151
Assembly 47	Contributions from Corporations	183,618	45%	- 0%
Winner	Contributions from Out of District	314,381	77%	1,298 18%
Total Contributions	Assembly 47	Herb Wesson	(D)	Jonathan Leonard (R)
Contributions over \$100 821,672 93% Contributions from Corporations 577,080 65% Contributions from Out of District 539,191 61% Assembly 48 Rod Wright (D) Ernest Woods (R) Winner, Incumbent Total Contributions \$268,489 \$0 Contributions over \$100 240,083 89% Contributions from Corporations 227,507 85% Contributions from Out of District 247,044 92% Assembly 49 Gloria Romero (D) Jay Imperial (R) Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%		Winner		
Contributions from Corporations 577,080 65% Contributions from Out of District 539,191 61% Assembly 48 Rod Wright (D) Ernest Woods (R) Winner, Incumbent Total Contributions \$268,489 \$0 Contributions over \$100 240,083 89% Contributions from Corporations 227,507 85% Contributions from Out of District 247,044 92% Assembly 49 Gloria Romero (D) Jay Imperial (R) Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%	Total Contributions	\$881,859		\$0
Assembly 48				
## Winner, Incumbent Total Contributions \$268,489 \$0	·			
## Winner, Incumbent Total Contributions \$268,489 \$0	Assembly 48	Rod Wright (וח	Frnest Woods (R)
Total Contributions \$268,489 \$0	Accomoly to			<u> </u>
Contributions over \$100 240,083 89% Contributions from Corporations 227,507 85% Contributions from Out of District 247,044 92% Assembly 49 Gloria Romero (D) Jay Imperial (R) Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%				
Contributions from Corporations Contributions from Out of District 227,507 247,044 92% Assembly 49 Gloria Romero (D) Winner Total Contributions \$335,738 \$0 Contributions over \$100 Contributions from Corporations Contributions from Corporations Contributions from Out of District 290,696 87%	Total Contributions	\$268,489		\$0
Contributions from Out of District 247,044 92% Assembly 49 Gloria Romero (D) Jay Imperial (R) Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%				
Assembly 49 Gloria Romero (D) Jay Imperial (R) Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%	·			
Winner Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%		,•		
Total Contributions \$335,738 \$0 Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%	Assembly 49	Gloria Romer	o (D)	Jay Imperial (R)
Contributions over \$100 181,536 54% Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%		Winner		
Contributions from Corporations 70,280 21% Contributions from Out of District 290,696 87%	Total Contributions	\$335,738		\$0
Contributions from Out of District 290,696 87%				
		•		
Assembly 50 Marco Antonio Firebaugh (D) Gladys Miller (R)	Contributions from Out of District	230,030	01 /0	
	Assembly 50	Marco Antoni	o Firebaugh (D)	Gladys Miller (R)
Winner		Winner		
Total Contributions \$204,144 \$1,671	Total Contributions	\$204,144		\$1,671
Contributions over \$100 163,686 80% 821 49%				
Contributions from Corporations 108,278 53% - 0% Contributions from Out of District 160,944 79% 842 50%				

Assembly 51	Edward Vincent (D)		Robert Acherman (R)	
	Winner, Incumber	nt .		
Total Contributions	\$231,652		\$7,812	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	212,174 201,497 221,360	92% 87% 96%	1,860 1,000 700	24% 13% 9%
Assembly 52	Carl Washin	gton (D)	unoppposed	<u> </u>
	Winner, Incumber	t		_
Total Contributions	\$120,150		\$0	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	101,001 105,550 112,028	84% 88% 93%		
Assembly 53	George Naka	ano (D)	Bill Eggers	(R)
	Winner			
Total Contributions	\$1,051,400		\$706,494	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	930,644 216,294 780,847	89% 21% 74%	660,121 211,834 552,156	93% 30% 78%
Assembly 54	Alan Lowent	hal (D)	Julie Alban	(R)
	Winner			
Total Contributions	\$968,908		\$1,472,915	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	837,476 106,160 781,681	86% 11% 81%	1,388,475 276,257 933,067	94% 19% 63%
Assembly 55	Dick Floyd(D)	Don Eslinge	r (R)
	Winner, Incumber	nt .		
Total Contributions	\$275,966		\$0	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	239,178 195,532 223,418	87% 71% 81%		

Assembly 56	Sally Havice (D)		Phil Hawkins (R)		
	Winner, Incumben	t			
Total Contributions	\$629,432		\$1,031,782		
Contributions over \$100	502,552	80%	925,574	90%	
Contributions from Corporations	161,500	26%	409,038	40%	
Contributions from Out of District	578,530	92%	960,362	93%	
Assembly 57	Martin Galle	gos (D)	Henry Gonza	ales (R)	
	Winner, Incumben	t			
Total Contributions	\$269,343		\$3,359		
Contributions over \$100	223,822	83%	2,750	82%	
Contributions from Corporations	219,350	81%	2,500	74%	
Contributions from Out of District	257,514	96%	2,880	86%	
Assembly 58	Thomas Cald	leron (D)	Albert Nune	z (R)	
	Winner				
Total Contributions	\$352,130		\$475		
Contributions over \$100	294,434	84%	400	84%	
Contributions from Corporations	244,742	70%	200	42%	
Contributions from Out of District	299,285	85%	200	42%	
Assembly 59	Bob Margett	(R)	Christian Ch	nristiansen (D)	
	Winner, Incumben	t			
Total Contributions	\$186,581		\$24,665		
Contributions over \$100	159,870	86%	17,471	71%	
Contributions from Corporations	142,157	76%	11,350	46%	
Contributions from Out of District	148,052	79%	6,534	26%	
Assembly 60	Bob Pacheco) (R)	Ben Wong ((D)	
	Winner				
Total Contributions	\$611,970		\$228,229		
Contributions over \$100	577,421	94%	181,844	80%	
Contributions from Corporations	164,300	27%	48,773	21%	
Contributions from Out of District	204,313	33%	118,555	52%	

Assembly 61	Nell Soto (D)		Bob De Maillie (R)		
	Winner				
Total Contributions	\$574,779		\$699,744		
Contributions over \$100 Contributions from Corporations	495,594 119,844	86% 21%	612,905 266,164	88% 38%	
Contributions from Out of District	511,496	89%	656,213	94%	
Assembly 62	John Longvi	lle (D)	Irma Escobar	(R)	
	Winner				
Total Contributions	\$313,020		\$43,529		
Contributions over \$100	261,908	84%	33,131	76%	
Contributions from Corporations Contributions from Out of District	129,284 231,855	41% 74%	10,543 22,578	24% 52%	
Assembly 63	Bill Leonard	(R)	Maureen Lind	berg (L)	
	Winner, Incumben	t			
Total Contributions	\$4,275,430		\$0		
Contributions over \$100	4,020,043	94%			
Contributions from Corporations Contributions from Out of District	2,100,074 4,185,078	49% 98%			
Assembly 64	Rod Pacheco	(R)	unopposed		
	Winner, Incumben	t			
Total Contributions	\$398,470				
Contributions over \$100	332,038	83%			
Contributions from Corporations Contributions from Out of District	272,363 276,807	68% 69%			
Assembly 65	Brett Granlui	nd (R)	Ray Quinto (I	D)	
	Winner, Incumben	t			
Total Contributions	\$487,501		\$30,428		
Contributions over \$100	449,324	92%	19,536	64%	
Contributions from Corporations Contributions from Out of District	376,543 406,956	77% 83%	6,200 11,485	20% 38%	

Assembly 66	Bruce Thompson (R)		Patsy Hockersmith (D)	
	Winner, Incumber	nt		
Total Contributions	\$869,331		\$2,025	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	764,550 576,171 842,131	88% 66% 97%	1,705 - -	84% 0% 0%
Assembly 67	Scott Baugh	(R)	Marie Fennel	I (D)
	Winner, Incumber	nt		
Total Contributions	\$521,179		\$10,197	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	477,658 391,836 470,423	92% 75% 90%	6,994 - 6,994	69% 0% 69%
Assembly 68	Ken Maddox	(R)	Mike Matsuda	a (D)
	Winner			
Total Contributions	\$273,918		\$137,246	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	251,254 127,269 242,525	92% 46% 89%	105,005 5,500 101,504	77% 4% 74%
Assembly 69	Lou Correa	(D)	Jim Morrisse	y (R)
	Winner		Incumbent	
Total Contributions	\$563,259		\$1,201,686	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	466,519 62,074 513,203	83% 11% 91%	1,090,361 503,260 1,102,446	91% 42% 92%
Assembly 70	Marilyn Brev	ver (R)	Nat Adam (N	L)
	Winner, Incumber	nt		
Total Contributions	\$438,598		\$0	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	388,309 338,970 334,820	89% 77% 76%		

Assembly 71	Bill Campbell	(R)	Martha Badger (D)
	Winner, Incumbent		
Total Contributions	\$387,273		\$8,821
Contributions over \$100 Contributions from Corporations Contributions from Out of District	342,426 224,151 294,911	88% 58% 76%	6,048 69% 825 9% 5,500 62%
Assembly 72	Dick Ackerma	ın (R)	Frank Legas (D)
	Winner, Incumbent		
Total Contributions	\$333,307		\$0
Contributions over \$100 Contributions from Corporations Contributions from Out of District	290,188 261,702 268,968	87% 79% 81%	
Assembly 73	Pat Bates (R)		Robert Wilberg (D)
	Winner		
Total Contributions	\$385,963		\$9,078
Contributions over \$100 Contributions from Corporations Contributions from Out of District	324,433 208,893 257,427	84% 54% 67%	7,089 78% - 0% 4,979 55%
Assembly 74	Howard Kaloo	ogian (R)	Bill Fitzgerald (D)
	Winner, Incumbent		
Total Contributions	\$405,439		\$0
Contributions over \$100 Contributions from Corporations Contributions from Out of District	378,197 234,298 286,055	93% 58% 71%	
Assembly 75	Charlene Zett	el (R)	David Debus (D)
	Winner		
Total Contributions	\$583,844		\$1,021
Contributions over \$100 Contributions from Corporations Contributions from Out of District	470,567 178,675 279,832	81% 31% 48%	786 77% - 0% 786 77%

Assembly 76	Susan Davis	(D)	Duane Admir	e (R)
	Winner, Incumbent			
Total Contributions	\$702,368		\$121,226	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	596,030 155,508 628,090	85% 22% 89%	119,689 14,984 71,815	99% 12% 59%
Assembly 77	Steve Baldwi	n (R)	Marge Carlso	on (D)
	Winner, Incumbent			
Total Contributions	\$339,343		\$9,836	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	287,528 183,840 250,869	85% 54% 74%	3,862 750 3,125	39% 8% 32%
Assembly 78	Howard Wayr	ne (D)	Jean Roesch	(R)
	Winner, Incumbent			
Total Contributions	\$1,191,580		\$731,112	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	971,503 328,577 1,050,868	82% 28% 88%	652,642 209,581 482,647	89% 29% 66%
Assembly 79	Denise Morer	no Ducheny (D)	Carl Hurum K	(inz (R)
	Winner, Incumbent			
Total Contributions	\$238,805		\$1,789	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	193,876 174,410 215,669	81% 73% 90%	1,507 400 1,488	84% 22% 83%
Assembly 80	Jim Battin (R	?)	Joey Acuna,	Jr. (D)
	Winner, Incumbent			
Total Contributions	\$651,300		\$84,739	
Contributions over \$100 Contributions from Corporations Contributions from Out of District	597,748 533,464 441,503	92% 82% 68%	64,063 3,864 23,156	76% 5% 27%